REP HEADLINE# 6244788 TRF# E:120808 \$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399
CREDIT ADVISORY: AGENCY CORDER WORKSHEET

FAX# 703-516-9680

CREDIT RISK !!!

HARRIS REPORT FROM STATION OCT17/12 09.25

\*\*\* WNCN-TV \*\*\*

STATION MAKEGOOD OFFERS: NOTICE: STA: REP: CON CITY FLIGHT ORDER AGY ADV PROCT U Z # TAX CHANGES OF THIS # DATES \*\*\*\* PLS CFM HHH ADDED LN ZEROED REVISED AMERICAN THANKS, MIKE SAME BUY#41 BUY#37 BUY#53 **BUY#32** 8#X08 SIHT OCT16/12 LN5 ORDER 57 CROSSROADS AGY. ADV. 8 H (S STATE FOR ď 32, NAME NAME ORDER M1SSED: TUE/7302-8002 TUE/600A-700A OFFER:W-F/700P-730P CASH MHCK TAX CMT: TONIGHT SHOW/ 1X 6AM NEWS CMT: RATE REVISIONS PER STEVE 37, OCT22/12 ISS/AMER. ALEXANDRIA, o) o) CROSSROADS H HAVE **EST#693** CONTRACT TUE/1135P-1235A WED/700P-730P THU/700P-730P FR1/700P-730P 41, CANAL ADVANCE NHHN 43, CENTER WK-1 CROSSROADS បា ພ # MEDIA COMMENTS: APPROVED. SCHEDULE VA 6244788 PLAZA, 20-0D 22314 בבכ (LINE, \*\*\* BILLING CONTRACT SUITE ī ORDER, HO OCT16 OCT17 (3/WK) OCTIG OCT17 OCT18 OCT19 OCTL 3 7P NEWS IS \$575 NEEDED スロロス SCHEDULED INVOICE) **{**}} THE SAME NH P CLASS: SALES BUYER NAME FOR GENERATION PRSN NATL. 308 308 308 308 308 305 308 REMOVED 1X WA-STEPHAN1E CONTRACT 〇 均 均 . # \$575 MUNK LOCAL .00 EXTRA/ NESCH MARONEY TOTAL DATE 1X L REGIONAL (OCT12/12) SALESMAN OCT17/12 (H) ADVISE 14835.00 09

TOTAL

SHOAS

44

REP: TEL# 703-516-9399
CREDIT ADVISORY: AGEN
ORDER WORKSHEET

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HEADLINE# 6244788 TRF# E:120808
MOD# 0: UNAPPROVED REV #1 \$\$\$

AGENCY CREDIT HARRIS RISK !!! FAX# 703-516-9680

REPORT FROM REP
\*\*CHANGES\*\* OCT16/12 20.37

AGY CITY TAX FLIGHT DATES OCT16/12 PRDCT ORDER ADV # # # AMERICAN CROSSROADS ADV. AGY. STATE NAME NAME TAX OCT22/12 CROSSROADS MEDIA LLC ISS/AMER. ALEXANDRIA, Q) **EST#693** CONTRACT CANAL CENTER PLAZA, CROSSROADS WK-1 # COMMENTS: 6244788 Z'A 22314 CO-OP (LHNE) BILLING SUITE ORDER, 500 NEEDED INVOICE) BUYER NAME SALES REP.# CLASS: NATL. PRSN WA-STEPHANIE OFF.# MHCK NESCH LOCAL MARONEY DATE REGIONAL SALESMAN OCT16/12 (H)20.37

REP: PLS CFM ADDED LN 57 REVISED ORDER ZEROED LNS 8, SAME ω 2 37, 41, 43, (ក ប្រ

STA: STA THANKS, MIKE FOR MICK SEE M1 FOR NEW OFFER/RVSD RATES PER STEVE REVISE

CHERYL 10/12

CON N N SIHT H A CASH IN ADVANCE SCHEDULE \*\*\*\*

: LINE#:REP LINE#: PROGRAM : œ AGENCY : CD : Ŋ 700F-730P NBC 17 NEWS AT ADVERTISER CODE PRODUCT CODE = : ELEMENT AT POSTION 1
NBC 17 NEWS AT 7 HHME PERIOD 日27日 LGTH (J () ۲ ۲ び 円 〇 AGENCY EST# \$310.00 RATE II 693 .. .. 10/19 START DATE 10/19 END .. :SPTS: 0 /WK: HVUH MEBE 0 0 FRI DAYS :SPTS: : TOTL 0

IN DAYDETAILEDPERIOD IS

RATE

ORD COM1:

# REP HEADLINE# 6244788 TRF# E:120808 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-516-9399

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

\*\*CHANGES\*\* \*:

OCT16/12 20.37 \*\*\* WNCN-TV \*\*\*

PROGRAM : NBC 17 NEWS AT 7 ORD COM1: ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CON COM1: NBC 17 NEWS AT 7	53 S 700P-730P 30 \$310.00 10/17 10/17 0 WED	PROGRAM: 7P NEWS  ORD COM1: RATE REVISIONS PER STEVE - 7P NEWS IS \$575 - REMOVED 1X EXTRA/ 1X  ORD COM2: TONIGHT SHOW/ 1X 6AM NEWS TO KEEP \$ THE SAME  THIS IS A MAKE-GOOD FOR OCT16 ON LINE-43 FOR 1 SPOT/WK  THIS IS A MAKE-GOOD FOR OCT19 ON LINE-8 FOR 1 SPOT/WK  THIS IS A MAKE-GOOD FOR OCT18 ON LINE-32 FOR 1 SPOT/WK  THIS IS A MAKE-GOOD FOR OCT16 ON LINE-53 FOR 1 SPOT/WK  THIS IS A MAKE-GOOD FOR OCT16 ON LINE-57 FOR 1 SPOT/WK  THIS IS A MAKE-GOOD FOR OCT16 ON LINE-37 FOR 1 SPOT/WK	57 A 700P-730P 30 \$575.00 10/17 10/19 3 W-F	PROGRAM : EXTRA  ORD COM1: ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE  CON COM1: EXTRA	43 S 730P-800P 30 \$275.00 10/16 10/16 0 TUE	PROGRAM : NBC 17 TODAY AT 6A ORD COM1: ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CON COM1: NBC 17 TODAY AT 6A	41 S 600A-700A 30 \$350.00 10/16 10/16 0 TUE	PROGRAM : TONIGHT SHOW  ORD COM1: ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE  CON COM1: TONIGHT SHOW	37 S 1135P-1235A 30 \$170.00 10/16 10/16 0 TUE	PROGRAM : NBC 17 NEWS AT 7  ORD COM1: ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE  CON COM1: NBC 17 NEWS AT 7	32 S 700P-730P 30 \$310.00 10/18 10/18 0 THU	:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE : START : END :SPTS: WEEK : DAYS : LINE#: : DATE : /WK: INVT :
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ORDER WORKSHEET

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HEADLINE# 6244788

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E:120808

AGENCY CREDIT RISK !!!
REPORT FROM REP FAX# 703~516-9680

OCT16/12 20.37

: LINE# : REP MOD# 0: UNAPPROVED REV #1 : LHNE#: : CD: HMH PERIOD C) () TGIH .. OHS .. RATE DATE START HZD. DATE SPTS: /WK: \*\*CHANGES\*\* HNVT 0 0 DAYS \*\*\* WNCN-TV \*\*\* :SPTS: : TOTL:

OCT/12 STATION MAKEGOOD OFFERS OM D 14835.00 BUY#37 BUY#53 BUY#32 BUY#41 BUY#8 **BUY#43** MISSED:TUE/730P-800P FRI/700P-730P OFFER: W-F/700P-730P CMT: TONIGHT SHOW/ CMT: RATE REVISIONS TUE/1135P-1235A WED/7008-7308 THU/700P-730P TUE/600A-700A 1X 6AM NEWS PER STEVE - 7P NEWS IS \$575 TO KEEP & THE OCT17 (3/WK) OCT16 OCTI6 OCT17 OCTIS OCTI OCTIS SAME ω ω 20 ω 20 ω 308 REMOVED 1X CONTRACT TOTAL EXTRA/ SPOTS TOTAL ۲ X PLS (OCT12/12) ADVISE. 14835.00 44

MARKET TOTALS \$148,350 MNCN ₩ 9 WRAL 45% CALEM જ હા અ WRAZ 10% WRDC 90 MLHL ٥/º CABL 0%

ESTIMATED SHARES

DEMOS -SVC- NSI RA35+\* BOOKS -NOV/11

MOD

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A-ADD

B-BUY TYPE

C-CANCELLED

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DATES

L-LENGTH

M-MAKEGOOD

N-PROGRAM NAME

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE PER MHHK HMITT-T X-LATE Y-DAYS

S-SPOTS Z-COMMENTS \*-MULTIPLE

REP HEADLINE# 6244788
\*\*\* ORIGINAL REV#0 \*\*\*

ADV

AGY

REP: TEL# 703-516-9399
CREDIT ADVISORY: AGENCY CF
ORDER WORKSHEET

-9399 FAX# 703-516-9680
AGENCY CREDIT RISK !!!
AGENCY CREDIT RISK !!!
AUG7/12 17.25
\*\*\* WNCN-TV \*\*\*

AGY. ADV. NAME CROSSROADS MEDIA LLC NAME ISS/AMER. CROSSROADS ALEXANDRIA, 66 CANAL CENTER PLAZA, VA 22314 SUITE 25.0 SALES PRSN WA-BUYER NAME REP.# STEPHANIE MARONEY 〇月月 - 井 MICK NESCI SALESMAN # (H)

ORDER PRUCT AMERICAN CROSSROADS EST#693 CONTRACT # COMMENTS: 6244788 (LINE, ORDER, INVOICE) CLASS: NATL. LOCAL

REGIONAL

AUG7/12

17.25

CITY TAX FLIGHT DATES OCT16/12 STATE TAX OCT22/12 WX-1 40-00 BILLING NEEDED DATE

REP: HHH ORDER 14835 @ 47X

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*

THANKS, MIKE FOR MICK

PLS CFM

: LINE# : REP : LINE# : ORD COM1: CON COM1: PROGRAM : PROGRAM : N AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = 27 : CD: 1100P-1135P 1000A-1100A ELEMENT AT POSTION 1
NBC 17 NEWS AT 11 TODAY SHOW NBC 17 NEWS AT 11 ELEMENT AT TODAY SHOW TIME PERIOD HHH T NOITSOG n n LGTH : ω 0 ω 0 11 IN DAYDETAILEDPERIOD IN DAYDETAILEDPERIOD OES .. AGENCY EST# \$200.00 \$615.00 RATE II 693 IS RATE IS RATE 10/19 10/19 START DATE TO/TS CT/OT ENU DATE .. :SPTS: μ μ /WK: LANH .. .. H X H FRI DAYS : TOTL: Н

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## REP: TEL# 703-516-9399 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

AUG7/12 17.25

														:LINE#:REP
PROGRAM : ORD COM1:	9	PROGRAM : ORD COM1:	00	PROGRAM : ORD COM1:	7	PROGRAM : ORD COM1:	ወ	PROGRAM : ORD COM1:	ហ	PROGRAM : ORD COM1: CON COM1:	4	PROGRAM : ORD COM1:	(J)	REP : CD:
TODAY SHOW ELEMENT AT TODAY	700A-900A	NBC 17 I	700P-730P	NBC 17 SELEMENT	600A-700A	NBC 17 NB	600P-630P	ACDCE JODK ELEMENT AL JUDGE JUDY	530P-600P	JUDGE JUDY ELEMENT AT JUDGE JUDY	500P-530P	TONIGHT SHO	1135P-1235A	TIME PERIOD
POSTION 1	30	NEWS AT 7 NEWS AT 7	3 0	FODAY AT 6A TODAY AT 6A	30	NEWS AT 6 NEWS AT 6	30	POSTION 1	30	POSTION 1	30	POSTION 1	30	: LGTH
IN DAYDETAILEDPERIOD	\$650.00	IN DAYDETAILEDPERIOD	\$310.00	IN DAYDETAILEDPERIOD	\$350.00	IN DAYDETAILEDPERIOD	\$305.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$170.00	SEC : RATE
IS RATE	10/19	IS RATE	10/19	IS RATE	10/19	IS RATE	10/19	IS RATE	10/19	IS RATE	10/19	IS RATE	10/19	START
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## REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

REDIT RISK !!!
AUG7/12 17.25
\*\*\* WNCN-TV \*\*\*

PROGRAM : ORD COM1:	ጉ 6	PROGRAM : ORD COM1:	15	PROGRAM : CON COM1:	14	PROGRAM : ORD COM1:	13	PROGRAM : ORD COM1: CON COM1:	12	PROGRAM : ORD COM1:	7. T.	PROGRAM : ORD COM1:	10	: LINE#:REP :CD:
NBC 17 NEWS	4005-430b	JUDGE JUDY ELEMENT AT JUDGE JUDY	530P-600P	JUDGE JUDY ELEMENT AT JUDGE JUDY	500P-530P	TONIGHT TONEMET THEINGHT	1135P-1235A	TODAY SHOW ELEMENT AT	1000A-1100A	TODAY SHOW ELEMENT AT	900A-1000A	EXTRA EXTRA EXTRA	7302-800₽	): TIME PERIOD
POSTION 1	30	T NOILSOG	3 0	POSTION 1	30	SHOW AT POSTION 1 SHOW	30	TII TII NOITSOG	30	II NOITSOU II	30	POSTION 1	30	: LGTH
IN DAYDETAILEDPERIOD	\$305.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$170.00	IN DAYDETAILEDPERIOD	\$240.00	IN DAYDETAILEDPERIOD	\$240.00	IN DAYDETAILEDPERIOD	\$275.00	: SEC : RATE
IS RATE	10/22	IS RATE	10/22	IS RATE	10/22	IS RATE	10/22	IS RATE	10/22	IS RATE	10/19	IS RATE	10/19	: START
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	700A-900A	NOTRE DAME ELEMENT AT NOTRE DAME	330P-700P	TODAY S	900A-1000A	EXTRA ELEMENT EXTRA	7302-8002		700P-730P	NBC ELEM BC	630P-700P	NBC 17	600A-700A	TIME PERIOD
SATURDAY TODAY ELEMENT AT POSTION : SATURDAY TODAY	30	ME FOOTBALL 1 POSTION 1	30	POSTION II	30	AT POSTION	30	AT 7 POSTION AT 7	30	POSTION	30	Y AT 6A POSTION Y AT 6A	30	IOD : LGTH
1 IN DAYDE	-{Ω-	H	€0-	1 IN DAYDE	₹0-	HUYAU NI 1	40-	1 IN DAYDE	-{0-	HOAVO NI T	10	T IN DAYDE	€S.	 SEC 
DAYDETAILEDPERIOD	\$200.00	DAYDETAILEDPERIOD	\$250.00	DAYDETAIL <mark>EDPE</mark> RIOD	\$240.00	DAYDETAILEDPERIOD	\$275.00	DAYDETAILEDPERIOD	\$310.00	DAYDETAILEDPERIOD	\$920.00	DAYDETAILEDPERIOD	350.00	RATE
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	10/20		10/20		10/22		10/22		10/22		10/22		10/22	: END
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### \*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

														: LINE
PROGRAM : ORD COM1:	30	PROGRAM : ORD COM1:	D Vo	PROGRAM : ORD COM1:	N ®	PROGRAM : ORD COM1:	27	PROGRAM : ORD COM1:	N 9	PROGRAM : ORD COM1:	N M	PROGRAM : ORD COM1:	24	:LINE#:REP :CD:
NBC 17 TODAY ELEMENT AT PO NBC 17 TODAY	600A-700A	NBC 17 NEWS ELEMENT AT NBC 17 NEWS	600P-630P	YUDGE JUDY ELEMENT AT	530P-600P	JUDGE JUDY ELEMENT AT JUDGE JUDY	500P-530P	TONIGHT SHO	1135P-1235A	TODAY SHOW TODAY SHOW	1000A-1100A	SUNDAY T	800A-900A	TIME PERIOD
FODAY AT 6A AT POSTION 1 FODAY AT 6A	30	S AT 6 POSTION 1	30	POSTION 1	30	POSTION 1	30	SHOW AT POSTION 1 SHOW	30	TII POSTION 1	30	TODAY AT POSTION 1 TODAY	30	OD : LGTH :
IN DAYDETAILEDPERIOD	\$350,00	IN DAYDETAILEDPERIOD	\$305.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$170.00	IN DAYDETAILEDPERIOD	\$200.00	IN DAYDETAILEDPERIOD	\$200.00	SEC : RATE
OD IS RATE	10/18	OD IS RATE	10/18	OD IS <mark>R</mark> ATE	10/18	OD IS RATE	10/18	OD IS RATE	10/18	OD IS RATE	10/18	OD IS RATE	10/21	: START
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REP HEADLINE# 6244788
\*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

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PROGRAM : ORD COM1:	37 1	PROGRAM : ORD COM1: CON COM1:	36	PROGRAM : ORD COM1: CON COM1:	3 55	PROGRAM : ORD COM1:	3 <u>4</u>	PROGRAM : ORD COM1: CON COM1:	33 7	PROGRAM : ORD COM1: CON COM1:	32 7	PROGRAM : ORD COM1: CON COM1:	31 6	LINE#:REP :CD:
TONIGHT SHOW ELEMENT AT P	.135P-1235A	NBC 17 NEWS ELEMENT AT 1 NBC 17 NEWS	1100P-1135P	TODAY SHOW :	1000A-1100A	TODAY SHOW :	900A-1000A	EXTRA EXTRA	30P-800P	NBC 17 NEWS ELEMENT AT 1 NBC 17 NEWS	700P-730P	NBC NIGHTLY ELEMENT AT 1	30P-700P	TIME PERIOD
OSTION 1	30	AT 11 POSTION 1 I AT 11	30	III FOSTION 1 1	30	II POSTION 1 I	30	POSTION 1 I	30	NEWS AT 7 AT POSTION 1 I	30	POSTION 1 1	30	: LGTH :
IN DAYDETAILEDPERIOD	\$170.00	IN DAYDETAILEDPERIOD	\$615.00	IN DAYDETAILEDPERIOD	\$200.00	IN DAYDETAILEDPERIOD	\$240.00	IN DAYDETAILEDPERIOD	\$275.00	IN DAYDETAILEDPERIOD	\$310.00	IN DAYDETAILEDPERIOD	\$920.00	SEC : RATE
) IS RATE	10/16	) IS RATE	10/16	) IS RATE	10/16	) IS RATE	10/18	O IS RATE	10/18	O IS RATE	10/18	) IS RATE	10/18	: START
	10/16		10/16		10/16		10/18		10/18		10/18		10/18	: END : DATE
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REP HEADLINE# 6244788
\*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

														: LINE
PROGRAM : ORD COM1:	44	PROGRAM : ORD COM1:	43	PROGRAM : ORD COM1:	42	PROGRAM : ORD COM1: CON COM1:	41	PROGRAM : ORD COM1: CON COM1:	40	PROGRAM : ORD COM1: CON COM1:	9	PROGRAM : ORD COM1:	ω ∞	LINE#:REP :CD:
TODAY SHOW ELEMENT AT TODAY SHOW	900A-1000A	EXTRA ELEMENT AT EXTRA	730P-800P	TODAY SHOW	700A-900A	NBC 17 TODAY ELEMENT AT PO NBC 17 TODAY	600A-700A	NBC 17 NEWS ELEMENT AT NBC 17 NEWS	600P-630P	AGDL ESGULT AT LNEWETE AGDL AGDL AGDL AGDL AGDL AGDL AGDL AGDL	530P-600P	JUDGE JUDY ELEMENT AT JUDGE JUDY	500P-530P	TIME PERIOD
II POSTION 1	30	POSTION 1	30	POSTION 1	30	TODAY AT 6A AT POSTION 1	30	S AT 6 S AT 6	30	T NOLLSOA	30	POSTION 1	30	: LGTH
IN DAYDETAILEDPER1OD	\$240.00	IN DAYDETAILEDPERIOD	\$275.00	IN DAYDETAILEDPERIOD	\$580.00	IN DAYDETAILEDPER1OD	\$350.00	IN DAYDETATLEDPERIOD	\$305.00	IN DAYDETA1LEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$250.00	SEC : RATE
) IS RATE	10/16	) IS RATE	10/16	) IS RATE	10/16	) IS RATE	10/16	) IS RATE	10/16	O 1S RATE	10/16	D IS RATE	10/16	: START
	10/16		10/16		10/16		10/16		10/16		10/16		10/16	: END : DATE
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REP: TEL# 703-516-9399 FAX# 703-516-9680 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP // AUG7/12 17.25
\*\*\* WNCN-TV \*\*\*

PROGRAM : ORD COM1: CON COM1:	UT   1	PROGRAM : ORD COM1: CON COM1:	50	PROGRAM : ORD COM1: CON COM1:	4 9	PROGRAM : ORD COM1: CON COM1:	4 & ت	PROGRAM : ORD COM1: CON COM1:	47 1	PROGRAM : ORD COM1: CON COM1:	460	PROGRAM : ORD COM1: CON COM1:	45	:LINE#:REP :CD:
NBC 17 TODAY AT 6A ELEMENT AT POSTION NBC 17 TODAY AT 6A	600A-700A	NBC 17 NEWS ELEMENT AT J NBC 17 NEWS	600P-630P	JUDGE JUDY ELEMENT AT J	530P-600P	JUDGE JUDY ELEMENT AT I JUDGE JUDY	500P-530P	TONIGHT SHOW ELEMENT AT P	1135P-1235A	NBC 17 NEWS ELEMENT AT 1 NBC 17 NEWS	1100P-1135P	TODAY SHOW : TODAY SHOW :	1000A-1100A	TIME PERIOD
POSTION 1 Y AT 6A	3 0	POSTION 1	30	POSTION 1	30	POSTION 1	30	OSTION 1	30	POSTION 1	30	HII POSTION 1 III	30	: LGTH :
IN DAYDETAILEDPERIOD	\$350.00	IN DAYDETAILEDPERIOD	\$305.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$250.00	IN DAYDETAILEDPERIOD	\$170.00	IN DAYDETAILEDPERIOD	\$615.00	IN DAYDETAILEDPERIOD	\$200.00	SEC : RATE
IS RATE	10/17	IS RATE	10/17	IS RATE	10/17	IS RATE	10/17	IS RATE	10/17	IS RATE	10/17	IS RATE	10/17	: START
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REP \*\*\* ORIGINAL REV#0 \*\*\* HEADLINE# 6244788

REP: TEL# 703-516-9399 CREDIT ADVISORY: AGENORDER WORKSHEET

-9399 FAX# 703-516-9680 AGENCY CREDIT RISK !!! HARRIS REPORT FROM REP

AUG7/12 17.25
\*\*\* WNCN-TV \*\*\*

OCT/12 :LINE#:REP ORD COM1: PROGRAM : ORD COM1: ORD COM1: CON COM1: ORD COM1: LINE#: CON COM1: ORD COM1: PROGRAM : CON COM1: PROGRAM : CON COM1: PROGRAM : PROGRAM : ភ ភ տ 4 ტ () 14835.00 : CD: 900A-1000A 730P-800P 700A-900A 700P-730P 630P-700P ELEMENT AT POSTION 1 NBC 17 NEWS AT 7 ELEMENT AT NBC NIGHTLY NEWS NBC NIGHTLY NEWS EXTRA TODAY SHOW TODAY SHOW TIME PERIOD TODAY SHOW ELEMENT AT TODAY SHOW ELEMENT AT POSTION 1 NBC 17 NEWS AT 7 EXTRA Н POSTION 1 POSTION 1 LGTH : 30 30 30 30 ω Ο IN DAYDETAILEDPERIOD IN DAYDETAILEDPERIOD IN DAYDETAILEDPERIOD IN DAYDETAILEDPERIOD IN DAYDETAILEDPERIOD IS RATE O E S \$920.00 \$275.00 \$550.00 \$310.00 \$240.00 RATE IS RATE IS RATE IS RATE IS RATE 10/17 . 10/17 10/17 10/17 10/17 START DATE 10/17 10/17 10/17 10/17 10/17 END DATE :SPTS: μ μ نې μ 0 /WX: CONTRACT LNVI MHHK SPOTS MED. M E E M ∃ U CIE W C III DAYS 14835.00 :SPTS: : TOTL: μ Η Н 0 Η

MARKET TOTALS \$148,350 WNCN 10% WRAL 45% MIVD S S S WRAZ 10% WRDC % MLHL ₩ O CABL 0%

TOTAL

47

SVC- NSI BO DEMOS- RA35+\* BOOKS - NOV/11

ESTIMATED

SHARES

### AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location:	,		Da	ite:
, Stephanie N					- 18 -
lo hereby reque	est station time conce	rning the foll	owing issue:		
american Cro 401 New Yor Vashington, I reasurer: Ma	rk Avenue Suite 1 DC 20005	200			
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	.				
Total Char	ges:				
****	ime will be used by:				
Does the p message re	rogramming (i elating to any	n whole o political r	r in part) of n	communicate ational impo	"a rtance?"
	☐ Yes			⊠ No	

importance," list the name of	nunicates a message relating to the legally qualified candidate( e date(s) of the election(s) (if ap	s) the programming refers to the
For programming that "commimportance," attach Agreed U	nunicates a message relating to a spon Schedule (Page 3)	my political matter of national
I represent that the payment i	for the above described broadcas	st time has been furnished by:
Treasurer Margee Clancy		
and you are authorized to ann furnishing the payment, if oth	ounce the time as paid for by su er than an individual person, is:	ch person or entity. The entity
a corporation; a con	nmittee; 🗵 an association: [	or other unincorporated group.
The names, offices, and addre		ers, directors, and/or authorized
	DISCRIMINATE OR PERMIT	DISCRIMINATION ON THE PACE
I agree to indemnify and hold hat easonable attorney's fees, that madvertisement(s). For the above transcript, or tape, which will before the time of the schedule	armless the station for any dama hay ensue from the broadcast of e-stated broadcast(s), I also ago be delivered to the station at le	ges or liability, including the above-requested ree to prepare a script
TO BE SI	GNED BY ISSUE AD	VERTISER
10/12/12 Stu	My	703-299-1760
Date	Signature	Contact Phone Number
TO BE SIG	NED BY STATION R	EPRESENTATIVE
☐ Accepted	Accepted in Part	Rejected
Signature	Printed Name	Title